



LEGACY REDEFINED



GUARDWELL
PRIME
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“Veerabhadra” No 326, 3rd Stage,
4thBlock, Basaveshwarnagar,
Bengaluru – 560079.
Contact: 9538833117



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INTRODUCTION

The security situation in the world over is in a state of turmoil & flux. Crime rate is ever increasing, what with the advent of technology / robotics & electronics. Terrorism has added a new dimension to the security consideration. Corporate, industry, education establishments, malls or in short any business activity involving a large congregation of people are being targeted by inimical elements. No one is immune to this threat.

Security awareness amongst the public is woefully low. Added to this is the incapability of the already overstretched state law enforcing system to prevent crime. In such a scenario, the role of the private security agencies assumes very high significance. It is time that Corporate, Industry or business establishments understand this and select professionally managed security agencies who believe in welfare of their persone land adhere to the law of the land.

Quality Policy

Guardwell Prime Services Pvt. Ltd. is an ISO9001:2015 certified, total security solutions and risk management Indian enterprise which provides a broad range of specialized services customized to minimize loss by providing innovative and strategic security based business solutions



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About Us

Every big leap starts with small step. The first small step has to be on firm footing. Guardwell Prime has taken the first FIRM step with the enormous experience of Mr Vishwanath V Katti & his team for the BIG LEAP forward. No doubt our company is new, but the team behind the company comes with an extensive experience in the field of Security & investigation. The fact that Mr Vishwanath V Katti is the President of CAPSI (Central Association of Pvt Security Industry), which is a forum of major security service providers across India, speaks it all. Our endeavour is to add new dimensions to the services delivered. Besides, professionalism, our aim is to ensure:-

- 1.Total transparency in all our activities- be it, statutory compliance, timely payments to security personnel, training, routine/surprise checks & delivery of service as per the agreed SLA's. We have developed a system that will provide an access mechanism, wherein our esteemed clients can verify our activity online.
- 2.We are setting up a futuristic training academy in lush green surrounding on the outskirts of Bangalore, complete with accommodation for 100 trainees, class rooms, training ground, obstacle course and running track. We have certified trainers to impart training as per PSARA.
- 3.On The Job training to improve the skills of security personnel to meet the site specific requirements of our clients.
- 4.Conduct regular Security & Risk Audits, to keep our customer well informed on the prevailing security scenario.



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Key Management

Mr. Vishwanath V Katti (B,Sc. - Criminology & Forensic Sciences)

Chairman & Managing Director



Mr. Katti with nearly 4 decades of experience in security industry is one the most prominent name in the Indian security industry. He is also the President of Central association of Private Security Industry (CAPSI) and has been playing the key role of being a mentor to the industry and its members at large. He has been working relentlessly for the development of industry and work force. He is a member of ASIS and a major donor of Rotary International. He is mentor of Karnataka Security Service Association (KSSA). He is the recipient of meritorious awards towards contribution to the security industry from a excellency Smt. Pratibha Patil - President of India. He is a Certified Security Survey and Risk analysis Expert from the MWA Corporate Security Management Perth, Western Australia

Ms. Apeksha V Katti

Director, Human Resources



MBA from The Indiana University of Pennsylvania USA is rich business and ethical culture, takes her inspiration from her legacy in the field of security business, She has the drive to take the present business to next level with respect to the changing scenario. She is Certified Anti-Terrorism Specialist (CATS) from Chartered International Institute of Security and Management & also the recipient of **Young Women Security Entrepreneur of the Year 2018** from CAPSI.



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Key Management



Mr. N M Patil

Chief Executive Officer

With a rich and exemplary 5 years in the Army, N M Patil, a highly decorated natural leader, teacher, mentor, guide, fair and progressive attitude, comes with vast experience in Human resource and Organisation management, and coordination with multifarious entities including Government agencies, His Rank best elaborates is professional calibre, abilities and attitude to work better than words. He was worked in Madras Regiment and later he joined Guardwell Prime as a direct staff and due to exemplary performance he was escalated to various positions in operational, instructional and administrative roles today he is the Group Chief Operation Officer.



Mr. Nagendra Prasad P K

General Manager - Finance & Accounts

A dedicated and accomplished finance professional with over 18 years of experience in the finance and accounts field, demonstrating a strong track record of strategic financial management, process optimization, and team leadership. Expertise in Financial analysis, reporting, budgeting, and regulatory compliance within diverse industries. Adept at driving organizational growth through effective financial strategies and fostering cross-functional collaboration



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Key Management



Mr. Naveen Ayatti

General Manager - Sales

Mr. Naveen Ayatti is an accomplished professional with over 13 years of experience in the B2B business landscape, specializing in the security services industry. Armed with an MBA in Sales & Marketing from ICFAI University, Dehradun, he has consistently demonstrated remarkable expertise in driving business growth. Mr. Ayatti has played a pivotal role at leading companies, successfully securing high-value business. His exceptional sales acumen, strategic leadership, and ability to thrive in competitive markets have established him as a key player in the security services sector. (his ability to crack high-value deals and deliver results in competitive markets.)



Captain Chelladurai

Regional Manager –Tamil Nadu

Retired from Indian Army with 34 years of service in Corps Signals as Operator specialized in communication equipment system and possess 12 years of working experience in Security Service Industry as a RM and AGM. Expert in Managing Business Development, Client Relationship and Training Fire and Safety Drills. Completed Sub officer level course in Fire and Safety from Nagpur Fire Service College. Also course in Emergency Rescue management with Hydraulic operated Equipment graduated from Indira Gandhi open University during my Defense service.



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Key Management



Captain Sankara Rao

Regional Manager – Andhra Pradesh and Telangana

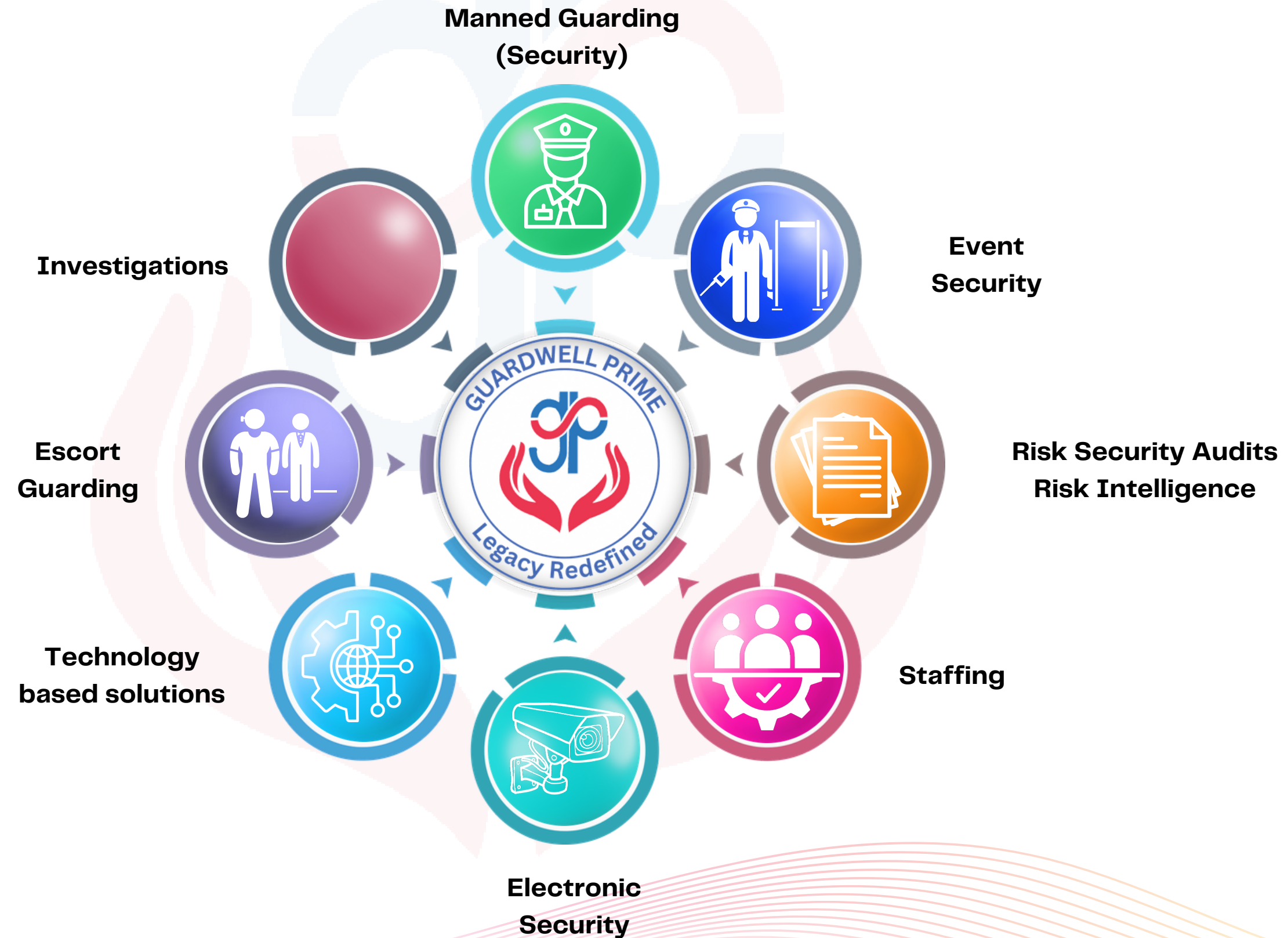
Served in Indian army 31Years of colorful service. Retired as a Honorary Captain on Dec 2014.

Worked as a Fiber Engineer in Reliance Jio for the period of 2 Years and Branch Manager in J B Security for 4 Years. Has extensive experience in the field of Security Services.



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Business Verticals





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Business Verticals

40 years of experience
with innovative idea

Mission

To deliver the best security solution to our clients and to build a legacy of our excellence and focus on selected premium clients and total statutory compliance

We work 24/7 to
protect your assets

Best CRM Portal
for customer

Vision

- Guardwell prime vision is to be the best security solution provider
- Transparency to all stakeholders
- Focus on a select, premium, compliance-conscious customer segment
- Focus on staff welfare.
- Implement best CRM practices to be preferred security partner for discerning organisations.
- Role model for the industry emulate

Fully equipped
training centre

Experienced
team work

Mobile App for
Guards



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Overview of Technology

FIRST TIME IN SECURITY INDUSTRY – Our Innovation on Transparency

CLIENTS:

1. GPS will provide individual login ID & password separately to each client .
2. Daily attendance can be mark at client place either by Client or GPS Incharge.
3. Client have right to approve attendance on daily basis.
4. At the month end, after approval of attendance from client side, attendance cannot be altered.
5. Once the attendance is approved by client, Invoice will get generated automatically and also pay sheet, pay slip, PF, ESIC and other compliance related reports in one go.
6. Client will get system generated Invoice on registered mail box.
7. Client can view the personal details like, PAN, Aadhar, PVC, etc deployed at their site.
8. Client can view PF, ESIC, GST, other paid details of payments in their portal.
9. Client will get Day and Night report on instantly with their photograph and google based site location.
10. Feedback form is available in portal. Client can lodge their grievances on any kind of issues of services. GPS team will get email for their grievances. And GPS team will take action as per the TAT standards set by management.
11. The training conducted with subject & details of security personnel attended along the with photograph. The security & risk audit reports with suggestion for improvement will also visible in the portal.



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Overview of Technology.

FIRST TIME IN SECURITY INDUSTRY – Our Innovation on Transparency

GUARDS:

- 1.New Mobile App for Guards.
- 2.Individual Guard will get Separate login ID and password.
- 3.Guards can view his attendance details by selecting dates.
- 4.Guards can view his pay slip with earning and deduction details. Guards can view two or more Pay slip, if they worked in one or more locations.
- 5.Guards can lodge their grievances on any kind of issues in Mobile App. GPS team will get instant message and GPS team will resolve their grievance with in 48 hrs.
- 6.Guards have a learning App on distance learning to upgrade their knowledge and get the certificate too (*under process*).



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A Holistic Outlook

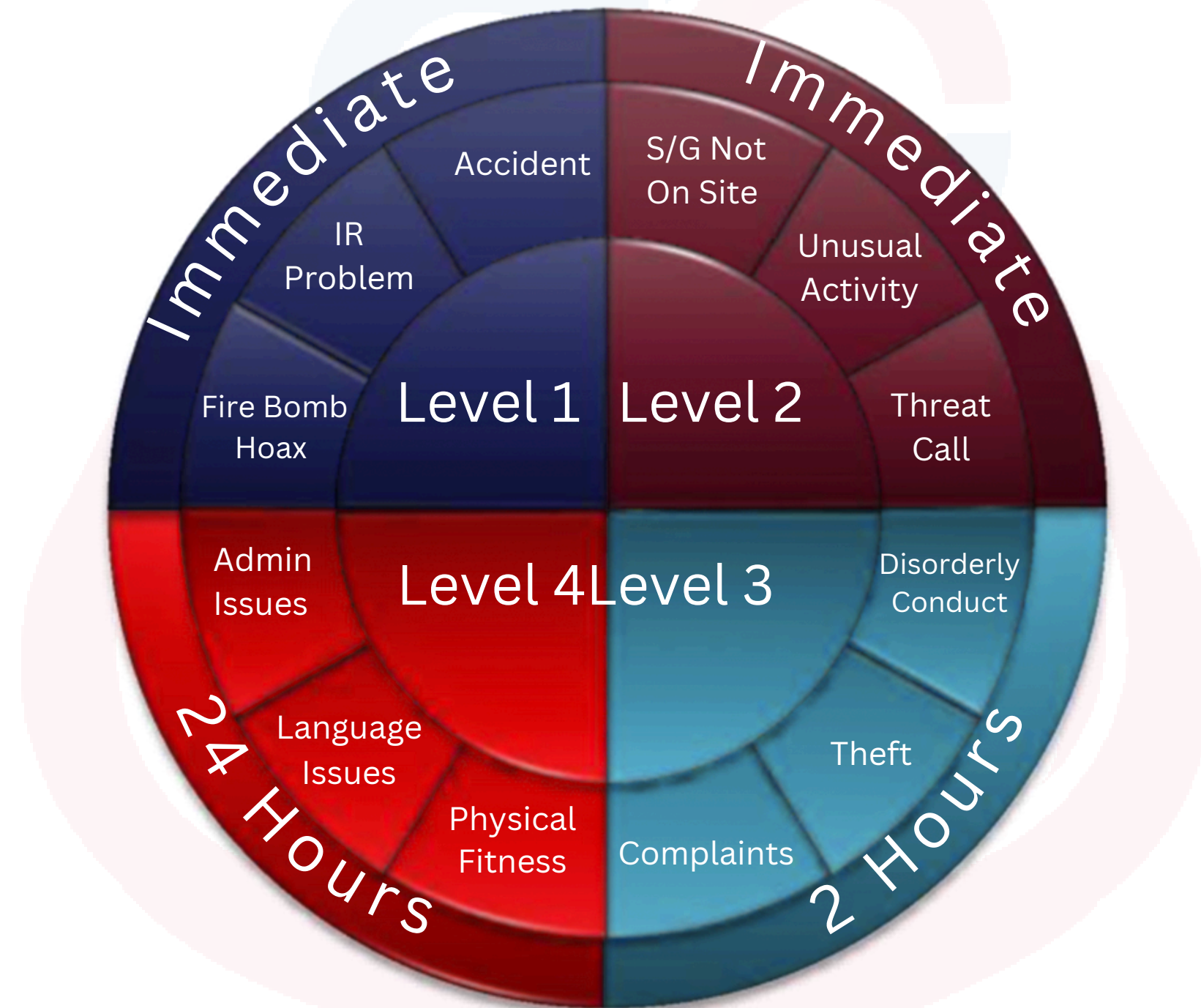
We emphasize on “**Exceeding Customer Satisfaction**” through

- Understanding and anticipating client’s need.
- Quick Response with least possible Turn Around Time.
- Crisis Management- Proactive Approach.
- Risk Evaluation.
- Prompt Action & Resolution.
- Feed back Mechanism.
- Escalation Matrix with the least possible Turn Around Time.
- Client Review Meetings.
- SPOC for Multi-locational Clients.
- Ops Team is available on call round the clock.



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TAT for Response Management





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Feedback and Review Process

Review Agenda

<u>Stake holders</u>		<u>Time Period</u>
Client Senior Level Management (Facilities & Procurement) and GPS Mgmt	Strategic Direction	Twice per Year
Client Senior Managers, GPS Senior Management	Business Goals, Issue Resolution, & Performance Tracking	Quarterly
Client Function head/ GPS GM/RH	SLA Adherence, Performance Tracking and Issue Resolution	Monthly
Functional Managers (Client & BH)	Performance review, Issue Resolution, Quality Assurance, Adherence to Statement of Work, Service Level Agreement, Terms & Conditions, Issue Identification, Tactical Planning and Execution	Fortnightly / On Call
Client Security Mgr GPS Ops Manager	Day to day Operational Issue	Twice a week



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Selection and Training – The Fundamentals





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Selection and Training

Prime focus is laid on Selection and Training at Guardwell Prime encompassing the following:

- Guidelines : **PSARA** standards.
- Appearance : Soldierly.
- Education qualification : Minimum 10th pass.
- Pre Recruitment verification : We follow a stringent selection process with background checks, fingerprinting and police verification so that the very best secure your business.
- Our staff undergo third party background verification.



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Onsite Training





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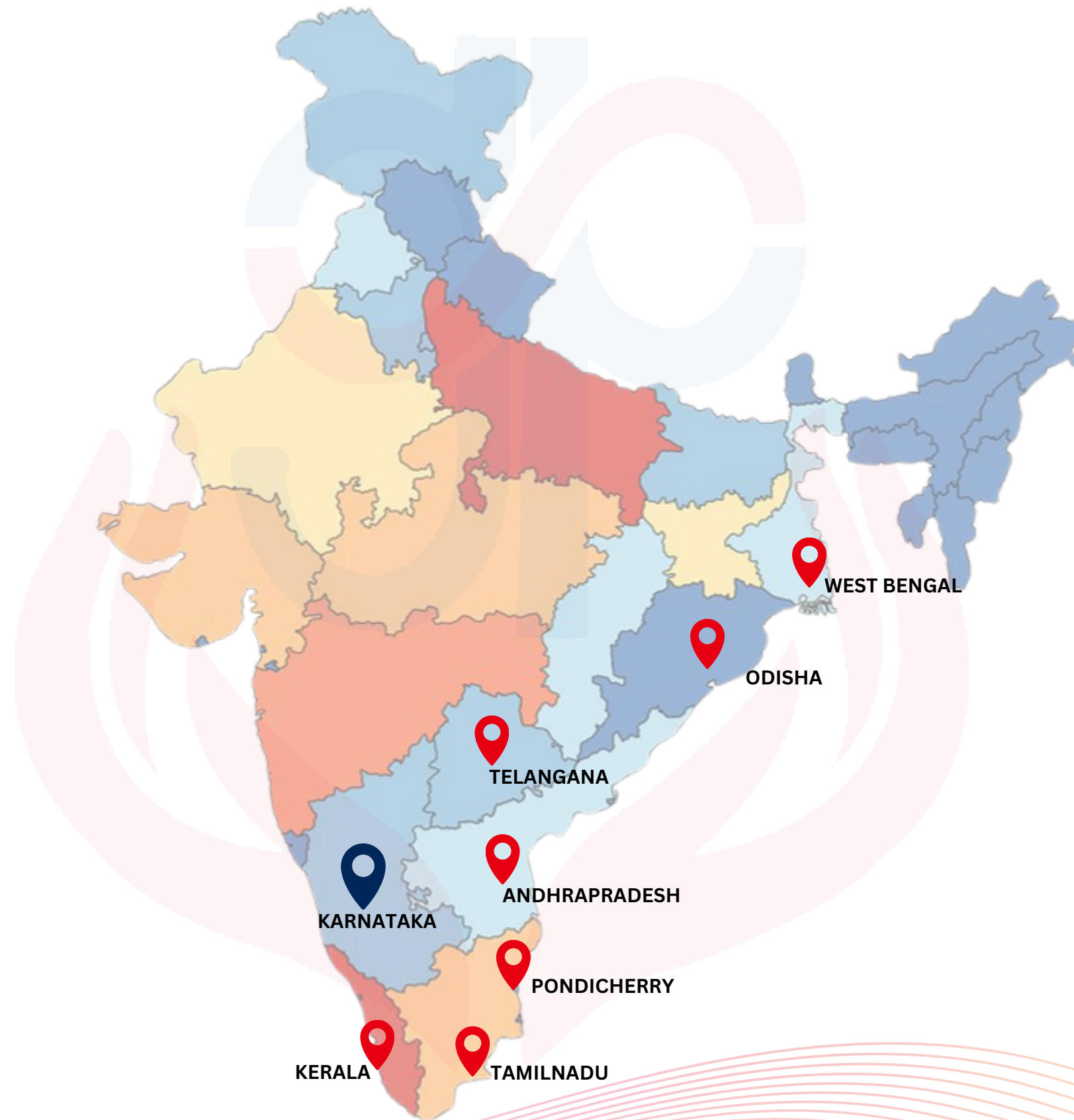
Training Center





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Our Presence

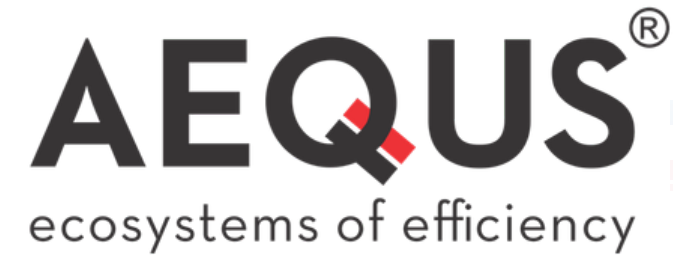


- Corporate office
- Regional offices
- Branch Offices
- Satellite Offices



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Our Valued Clients – Software Companies





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Our Valued Clients – Manufacturing Plant



MSPL Limited



HOSPET STEELS LTD





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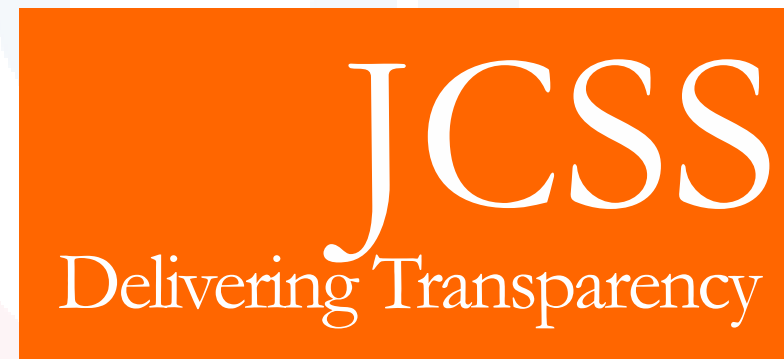
Our Valued Clients – Manufacturing Plant





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Our Valued Clients





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Our Valued Clients





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Our Valued Clients



ArcelorMittal



Johnson & Johnson





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Our Valued Clients



Colliers



Berger
Paints



AVMC
AARUPADAI VEEDU MEDICAL COLLEGE



Gulf Oil





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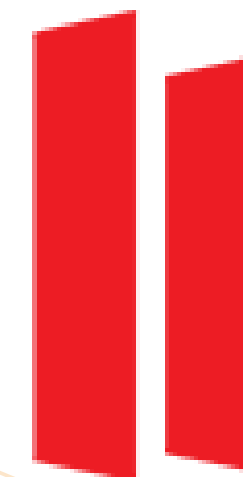
Our Valued Clients



SUNACE INFRA LLP



KARLE



INFRA



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Our Valued Clients





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Mega Events Secured



All Matches in Bengaluru



All Matches in Bengaluru



INDIA
VS

AUSTRALIA



5th T20 Match in Bengaluru



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Thank You